WHERE INNOVATION AND EXPERTISE WORK FOR YOU

PRODUCTS AND SERVICES FOR BUILDING OWNERS
SOPREMA is an international manufacturer specializing in the production of waterproofing and insulation products, as well as vegetated and soundproofing solutions, for the building and civil engineering sectors. Founded in 1908 in Strasbourg, France, SOPREMA now operates in over 90 countries.

SOPREMA North America employs around 500 people in six manufacturing facilities and eleven technical sales support offices located throughout Canada, including the Research and Development Centre in Drummondville.

Since starting operations in Canada in 1978, SOPREMA has manufactured and installed millions of square metres of waterproofing membranes. Each year, hundreds of building professionals choose SOPREMA for the quality of its products and the comprehensive service of its technical support team.
SOPREMA IN FIGURES

In Canada:

- One North American head office in Drummondville, Québec
- 11 sales offices
- 6 production units
- More than 60 technicians and technical representatives
- One research centre located in Drummondville, with 10 full-time employees
- 8 training centres

Internationally

- One head office in Strasbourg, France
- Ranked among the three leading manufacturers
- Over 4,000 distributors
- 90 countries served
- More than 5,300 employees worldwide
- 40 production plants worldwide
- 7 research centres
- 19 training centres in five countries
COMMITMENT TO QUALITY

Since 1908, SOPREMA has developed around the idea that the quality, durability and reliability of materials must match builders’ ambitions and expectations. For more than 100 years, SOPREMA has been using its expertise to develop a variety of high-end products that measure up to the requirements of the construction field.

SOPREMA is committed to maintaining a quality management system for all its products that meets and exceeds the most stringent requirements of the industry. The company also puts tremendous effort into standardizing its manufacturing processes, which ensures that clients always get the same consistent quality.
ROOFS

HIGH PERFORMANCE Waterproofing Products

SOPREMA’s High Performance roof waterproofing systems are designed with one basic criterion in mind: durability. COLPLY, COLVENT, SOPRAFIX, SOPRASTAR, SOPRAPLY, SOPRASMART, SOLUTIONS XPRESS and ALSAN RS are some examples of SOPREMA’s durable products. These solutions take different forms: membranes, support panels or liquid waterproofing.

SOPREMA has also created two great classics of SBS modified bitumen: ELASTOPHENE and SOPRALENE.

Vegetated Roofs

SOPREMA has developed several lightweight and low-maintenance green roof systems that can easily be installed on all of its waterproofing products, and has thus distinguished itself in the vegetated roof field.

Insulating Panels

SOPREMA offers a large variety of insulation boards with exceptional properties and benefits. SOPRA ISO products are polyisocyanurate insulation boards laminated on both sides with various facers available for every use. SOPRAROCK products are mineral fibre (stone wool) insulation boards with rigid surfaces.

The SOPREMA Diversity

For over a century, SOPREMA has used its expertise to develop a variety of high-end products that meet all the requirements of building components.
COMPREHENSIVE SERVICE

SOPREMA has earned its place among the leaders of the waterproofing industry thanks to the expertise and availability of its technical team. More than 60 SOPREMA technicians and technical representatives across Canada support construction professionals in their projects, from design to construction.

In addition to providing outstanding technical support and customer service, SOPREMA is committed to providing ongoing training for construction workers who specialize in the installation of waterproofing products. More than 1,000 people are trained each year in each of our eight training centres in Canada.

SOPREMA experts also make a point of always disseminating technical expertise to architects and consultants in conferences and events related to science, technology, and innovation.

THE SPIRIT OF INNOVATION

Always attentive to construction industry professionals, SOPREMA is renowned as a pioneer for its new product development initiatives that meet the needs of its clients and facilitate their work. The company was the first to develop automated systems for the installation of membranes, and was also the first roof waterproofing manufacturer to incorporate green roof concepts into its product line. Innovation at SOPREMA also involves active participation in the development of new industry standards.

SOPREMA’s R&D policy is strongly oriented towards sustainable development. For more than 20 years, SOPREMA has taken countless steps to limit the impact of its products and industrial activities on the environment, with a particular emphasis on renewable resources and developing environmentally friendly products, such as SOPRANATURE and SOPRASTAR.
REPAIRS: AN ECONOMICAL AND ECOLOGICAL SOLUTION

The long-term objective in designing a sustainable roof is to have the roofing system in place for as long as possible, as well as to avoid having materials hauled off to burial sites or using new materials.

Energy conservation, sustainability and reduction of raw material consumption and waste must be the guiding principles behind roof specifications and design. Specifically, sustainable design must involve materials and details that extend and exceed the expected useful life of a roof, and must be backed by a long-term reroofing plan. Manufacturers, designers and installers must now join forces and work together to contribute to the protection of the environment, while prioritizing sustainable development.

To limit environmental impact and save time and money, SOPREMA offers many reroofing solutions that do not require the removal of existing waterproofing systems.
TESTS AND APPROVALS

SOPREMA is recognized in the industry for its associations with many certification bodies. Indeed, SOPREMA products meet the highest standards in terms of testing and approvals.

Introduced into the National Building Code of Canada in March 2015, the CSA Standard A123.21 evaluates the resistance of a roof system to dynamic wind uplift. SOPREMA currently has more than 70 assemblies tested according to this standard, which is more than any other manufacturer.

This insurance company has developed test protocols to evaluate the products it insures. For an assembly to be approved by FM, it must pass a series of tests, including fire resistance and wind uplift.

In the area of roofing, Underwriters Laboratories of Canada (ULC) provides fire resistance testing of materials and assemblies. ULC also offers certification and verification services.

Products successfully tested according to the ASTM D6162 Standard comply with the highest standards of physical properties and are recognized in Canada and the United States. ASTM D6162 evaluates the performance of bitumen membranes modified with SBS polymers and provided with a composite reinforcement for roofing or building sealing. Given ASTM’s high standards, successful testing is undoubtedly a sign of quality.

This standard was established by the Canadian General Standards Board (CGSB), a Government of Canada organization. The membranes identified with CGSB 37.56-M pass physical and mechanical tests and meet the requirements of this standard, as required by the National Building Code of Canada.
BENEFITS FOR THE OWNER

1. SOPREMA is an established company that has a **century of expertise**.

2. With its seven research centres around the world, including one in Drummondville, Québec, SOPREMA **products are on the cutting edge of technology**.

3. SOPREMA constantly puts its expertise to work to expand its range of waterproofing products, in addition to developing a variety of insulation, soundproofing and revegetation products.

4. SOPREMA possesses a very large number of High Performance systems and develops all its products with the idea that the **quality, durability and reliability of the materials** must live up to builders’ ambitions.

5. All SOPREMA systems comply with the National Building Code of Canada and meet the **highest standards of testing and approvals**.

6. Several of SOPREMA’s products are tested by third-party laboratories, such as RDH.

7. With its six production facilities in Canada, SOPREMA manufactures all its products locally, which allows SOPREMA to control all stages of production and **standardize manufacturing processes**, thus ensuring consistent quality for the customer.

8. As proof of the unique quality and performance of its products, SOPREMA offers several **comprehensive guarantee programs** of up to 20 years for waterproofing membranes of the High Performance category, without any hidden fees.

9. **Process transparency, professionalism and respect for the customer** are at the heart of the company’s values.

10. SOPREMA has earned a place among the leaders in the waterproofing industry thanks to the **expertise and availability of its technical team**.

11. Technical representatives perform visual inspections and advise building owners on the waterproofing solution best suited to their needs.

12. SOPREMA works closely with architectural firms, consultants and control offices.

13. As a member of numerous roofers’ associations across Canada, SOPREMA is able to refer you to accredited roofers who follow the **PAQ + S training program** given by SOPREMA.

14. All documentation and technical data sheets of SOPREMA are bilingual and can be found on the company website.
TESTIMONY

FIRST CAPITAL REALTY

At First Capital Realty, Eastern Canada Division, we use SOPREMA products for all our new buildings. These are all LEED certified, and 80% of them achieved LEED Silver. Operating more than 7.5 million ft² of commercial facilities, a prerequisite for obtaining our LEED Certifications is roofing membrane specifications.

From 2005 to 2011, we used another type of membranes of which we were more or less satisfied overall. Since 2011, our choice has been SOPRASTAR membranes from SOPREMA since they meet all the specifications required for our needs. Since 2012, First Capital Realty has installed 400,000 ft² of membranes over 25 new buildings, and repairs an annual average of 200,000 ft² on some of our existing buildings.

We are very satisfied with the services offered by SOPREMA, such as technical support when preparing plans and specifications with our professionals, service offered before, during and after the project, as well as product quality. I would not hesitate to recommend these products, which meet all our needs and with which we are very satisfied.

Sébastien Huet
Construction Director for Eastern Canada
First Capital Realty
GROUPE MACH INC.

Groupe Mach inc. is a firm operating in the field of real estate development and management for industries, offices and retail trade. Since we are focusing our activities on the acquisition and management of a portfolio of properties for rent, the roofing issue is complex and sensitive.

For example, our most recent acquisition, a storage building, was built in two phases. The first phase, covered fifteen years ago with SOPREMA products, is in perfect condition and, with little maintenance near drains, we are confident that it will still be functional at the end of the rent period of ten years. Conversely, the second phase was built fourteen years ago with a monolayer ballasted roof system. There are already infiltrations and we can see general aging of the membrane around the perimeter of basins. We will probably have no choice but to replace it in about five years.

When we built our latest shopping centre, we asked for quotes for two different systems and we got a SOPREMA system from the roofer for a few dollars more than a product from the competition, and so we got a superior system for which we expect a total useful life that is 20% longer. In this case, we prefer SOPREMA’s warranty programs. In this project, the wall membranes are also SOPREMA products and they have resisted without any problem the harsh conditions of the long wintertime construction.

In addition, for roofing projects of our high-rise buildings, we only consider SOPREMA, never another alternative product. Implementation conditions are too stringent, and we want to reduce the risk of unexpected repairs as much as possible.

We greatly appreciate that SOPREMA is a company that has developed high-quality products that improve the sustainability of our business.

*André Fortin*
Director of Development
Groupe Mach inc.
INNOVATION SINCE 1908

Hundreds of building professionals choose SOPREMA for the quality of its products, its comprehensive warranty program, its spirit of innovation and especially its human support. SOPREMA is more than just a manufacturer: it is also a partner!

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